

	(Millions of yen)				
	2019	2020	2021	2022	2023
<b>Results of Operations</b>					
Net sales	438,683	430,000	464,212	437,722	469,782
Home improvement retail business					
Gardening	68,865	58,797	67,068	66,661	66,112
Home improvement	90,097	87,764	98,523	96,614	94,798
Home leisure and pet	64,775	63,781	67,078	63,779	63,346
Housekeeping	106,935	104,790	110,090	101,047	96,082
Home furnishing	26,677	25,496	27,762	24,830	23,058
Home electronics	39,595	45,325	51,241	47,121	46,257
Others	32,698	33,008	31,442	25,769	15,473
Product supply, etc.	9,037	11,036	11,005	11,635	12,903
Total of home improvement retail business	438,683	429,719	463,995	437,460	418,034
XPRICE business	—	—	—	—	51,423
Other business	0	0	0	262	324
Gross profit	144,257	141,350	154,697	147,386	156,279
Operating revenue					
Real estate lease revenue	7,075	7,371	6,980	7,028	7,039
Selling, general and administrative expenses	130,319	127,889	131,423	123,765	133,250
Operating profit	21,013	20,832	30,254	30,649	30,068
Ordinary profit	19,905	20,107	29,550	30,317	29,555
Profit attributable to owners of parent	12,246	13,783	18,594	18,809	18,135
Capital investment	12,248	13,117	18,302	9,368	14,290
Depreciation	12,259	11,881	11,709	12,528	12,658

	(Yen)				
	2019	2020	2021	2022	2023
<b>Per Share Information</b>					
Earnings per share	90.1	103.3	127.3	126.2	125.0
Diluted earnings per share	78.2	89.6	121.3	—	—
Net assets per share	1,410.2	1,467.3	1,531.7	1,624.2	1,738.4
Dividends per share	27.0	28.0	32.0	33.0	40.0

	2019	2020	2021	2022	2023
<b>Major Indicators</b>					
Operating profit margin (%)	4.8	4.8	6.5	7.0	6.4
Return on equity (ROE) (%)	6.6	7.1	8.6	7.9	7.5
Equity ratio (%)	45.3	46.1	47.7	53.6	47.2
Payout ratio (%)	49.6	46.5	27	28.7	12.8
Price earnings ratio	19.9	16.3	8.9	9.7	3.7
Total shareholder return (%)	105.3	98.4	108.1	117.1	123.9
Number of stores	671	673	663	669	675
Total sales floor area (m <sup>2</sup> )	746,946	745,278	737,878	739,059	742,597
Number of employees	4,331	4,248	4,059	4,025	4,102

	(Millions of yen)				
	2019	2020	2021	2022	2023
<b>Cash Flow Information</b>					
Cash flows from operating activities	25,074	36,749	45,243	(3,720)	15,614
Cash flows from investing activities	(9,770)	(5,369)	(16,002)	(7,489)	(38,459)
Cash flows from financing activities	(11,423)	(8,849)	12,421	(24,620)	34,383
Cash and cash equivalents at end of period	15,741	38,272	79,934	44,104	55,643

	(Millions of yen)				
	2019	2020	2021	2022	2023
<b>Financial Position</b>					
Current assets	138,511	161,618	207,183	175,057	214,390
Cash and deposits	15,763	38,306	79,956	44,126	55,665
Notes and accounts receivable–trade	13,500	14,883	14,946	14,211	18,109
Merchandise	97,199	99,606	99,431	106,001	121,941
Other	12,047	8,821	12,847	10,718	18,673
Non-current assets	277,172	273,114	283,666	274,093	301,564
Property, plant and equipment	196,699	195,932	202,169	196,243	195,687
Buildings and structures	93,662	89,913	95,453	91,072	90,628
Land	80,851	81,979	83,089	82,394	82,410
Other	22,185	24,039	23,626	22,776	22,648
Intangible assets	13,233	12,725	12,326	13,306	33,650
Goodwill	1,320	1,025	730	488	20,382
Other	11,913	11,699	11,595	12,818	13,267
Investments and other assets	67,239	64,456	69,170	64,542	72,226
Investment securities	20,346	19,604	25,292	23,677	30,927
Leasehold and guarantee deposits	41,379	39,333	37,937	36,634	36,282
Other	5,513	5,518	5,939	4,231	5,016
Total assets	415,684	434,733	490,849	449,151	515,955
Current liabilities	105,476	119,743	117,255	100,109	102,828
Notes and accounts payable–trade	29,130	32,657	35,277	22,816	24,155
Short-term borrowings	27,550	12,400	—	—	10,000
Current portion of long-term borrowings	8,823	6,379	13,089	30,111	16,474
Other	39,971	68,306	68,888	47,181	52,198
Non-current liabilities	121,803	114,776	139,385	108,306	169,773
Bonds payable	10,000	10,000	10,000	10,000	10,000
Long-term borrowings	63,689	78,324	102,749	73,767	137,104
Other	48,114	26,451	26,636	24,539	22,668
Net assets	188,404	200,213	234,208	240,735	243,353
Share capital	10,058	11,939	19,973	19,973	19,973
Capital surplus	45,135	47,017	55,051	55,051	54,075
Retained earnings	140,015	150,029	164,285	178,254	185,378
Treasury shares	(8,985)	(10,114)	(10,372)	(15,692)	(18,619)
Accumulated other comprehensive income	2,181	1,341	5,271	3,148	2,545
Total liabilities and net assets	415,684	434,733	490,849	449,151	515,955

\*1. The Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 31, 2020), has been applied from the beginning of the fiscal year ended February 28, 2023, with sales figures for this period reflecting the application of this accounting standard, which resulted in an ¥11,322 million decrease in recognized revenue.

\*2. Figures include XPRICE Inc., which was consolidated in the second quarter of the fiscal year ended February 28, 2023.